

2026 POPCORN SALE

Trail's End®

SALES

Online Sales: Customers order and pay online, and products ship directly to them—perfect for reaching friends and family near or far.

Show & Sell: Units order popcorn in advance and sell it on the spot at storefronts or events—no waiting, just immediate sales!

Take Order: Scouts collect orders and payment in advance, then deliver the popcorn after it arrives—great for door-to-door or personal contacts.

IMPORTANT DATES

Aug. 10th: Show & Sell Orders Due (portal.trails-end.com)

Aug. 21st: Pick Up Show & Sell Orders (Dotworks & Thuro Metal)

Sept. 19th: Program Launch & Popcorn Samples (Schiff Scout Reservation)

Nov. 6th: Take Orders Due (portal.trails-end.com)

Nov. 16th: Pick Up Take Orders (Dotworks & Thuro Metal)

COMMISSION

Base Commission: 32%

Attend Popcorn Info Session or Council Program Launch: +1%

Send Show & Sell Photos: +1%

Unit is Paid in full by Nov. 25: +1%

5% Sales Increase: +2%

10% Sales Increase: +3%

New Unit Sells \$3,000: +3%

LEARN MORE

scoutingLI.org/popcorn

Scouting America
Long Island

